# Shawand Partners

22 April 2024

# **Ramelius Resources (RMS)**

Rating: Buy | Risk: High | Price Target: \$2.33

# Ramelius galloping

#### Key Information

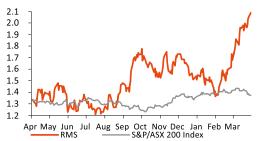
Current Price (\$ps)	2.09
12m Target Price (\$ps)	2.33
52 Week Range (\$ps)	1.21 - 2.09
Target Price Upside (%)	11.7%
TSR (%)	13.2%
Reporting Currency	AUD
Market Cap (\$m)	2,072
Sector	Materials
Avg Daily Volume (m)	3.7
ASX 200 Weight (%)	0.06%

FY23A	FY24E	FY25E	FY26E
631	855	867	756
75	212	212	221
6.8	19.9	18.5	19.3
362.3%	191.3%	(6.7%)	4.4%
2.0	3.0	3.0	6.0
100%	100%	100%	100%
	631 75 6.8 362.3% 2.0	631         855           75         212           6.8         19.9           362.3%         191.3%           2.0         3.0	631         855         867           75         212         212           6.8         19.9         18.5           362.3%         191.3%         (6.7%)           2.0         3.0         3.0

Ratios				
YE 30 Jun	FY23A	FY24E	FY25E	FY26E
P/E (x)	18.5	10.5	11.3	10.8
EV/EBITDA (x)	7.9	4.4	4.6	5.0
Div Yield (%)	1.6%	1.4%	1.4%	2.9%
Payout Ratio (%)	29.3%	15.1%	16.2%	31.0%

#### Price Performance

YE 30 Jun	1 Mth	2 Mth	3 Mth	1 Yr
Relative (%)	27.0%	48.8%	34.5%	48.8%
Absolute (%)	24.4%	48.2%	35.7%	52.0%
Benchmark (%)	(2.6%)	(0.6%)	1.2%	3.2%



Source: FactSet

#### Price performance indexed to 100

Major Shareholders	
Van Eck Associates Corp.	10.6%
Macquarie Bank Ltd. (Private Banking)	3.6%
Ruffer LLP	3.6%
The Vanguard Group, Inc.	3.3%
Dimensional Fund Advisors LP	3.0%

## Dorab Postmaster | Analyst

+61 8 9263 5211

Dorab.Postmaster@shawandpartners.com.au

# Andrew Hines | Head of Research

+61 3 9268 1178

andrew.hines@shawandpartners.com.au

# Peter Kormendy | Senior Research Analyst +61 3 9268 1099

Peter.Kormendy@shawandpartners.com.au

#### Event

Ramelius has reported its March 2024 quarterly activities report. 86.9koz of gold production at an All-In-Sustaining-Cost (AISC) of A\$1,344/oz was above implied quarterly guidance resulting in FY24 production and cost guidance being upgraded.

#### Highlights

- Ramelius produced 86,928Oz produced at an AISC of A\$1,344/oz In the March 2024 quarter, above implied quarterly guidance (70koz – 77.5Koz at A\$1,375/oz – A\$1,475/oz).
- The company finished the quarter with A\$407.1M in cash and bullion after producing a record A\$125.3M of free cash flow.
- The strong operational performance has resulted in FY24 production and cost guidance being upgraded.
  - Production: 285koz 295koz (previous 265koz 280koz, +6%)
  - AISC: A\$1,550/oz A\$1,650/oz (previous A\$1,750/oz A\$1,850/oz, -11%)
- This is the third production guidance upgrade RMS have released this financial year and positions the company for a record production year.
- In line with upgraded guidance, we have increased our production forecast and reduced our AISC estimates for FY24.

	Previous	Updated	Δ
Prod. (Koz)	272.1	290.0	7%
AISC (A\$/oz)	1,804	1,600	-11%
EBITDA (A\$M)	378	459	22%
NPAT (A\$M)	162	212	31%

- Gold sales for the quarter were 84.5koz at an average price of A\$3,014/oz resulting in A\$254.7M of revenue. Gold sales comprised committed forward sales of 30koz at A\$2,702/oz and spot sales of 54.5koz at an average price of A\$3,187/oz.
- During the quarter RMS released an updated 10 year mine plan for Mt Magnet that highlighted production levels at the processing hub to remain above 220kozpa for FY25 and FY26. Upside to this plan exists through:
  - Extensions at Penny (Resource definition drilling at Penny is planned to recommence once development has reached lower levels of the mine. Surface exploration drilling is also planned north of the deposit to test for structures related to the Penny North and West veins),
  - Additional material from Cue (the current plan sources 303koz of gold from Cue from a Resource of 910koz); and
  - Eridanus cutback (~400koz).
- The future of Edna May is less certain with ore sources nearing exhaustion and the mill relying on stockpiles that are due to be completed by calendar year end. The Edna May stage 3 cutback review is due mid-year, favourable results may extend the operation however a production gap is likely due to the requirement of 18 months of pre-strip.
- Upcoming share price catalysts include; brownfield exploration (particularly at Penny),
   PFS release for the Rebecca/Roe project (due mid-year) and any potential acquisitions.

## Recommendation

We maintain our positive view on gold and upgrade our price target for Ramelius from A\$2.20 to A\$2.33 following upgraded cost and production guidance.

# ShawandPartners

Financial Services

Ramelius Resources
Materials
Materials
FactSet: RMS-AU / Bloomberg: RMS AU

Key Items	Data
Recommendation	BUY
Risk	HIGH
Price (\$ps)	2.09
Target Price (\$ps)	2.33
52 Week Range (\$ps)	1.21 - 2.09
Shares on Issue (m)	991
Market Cap (\$m)	2,072
Enterprise Value (\$m)	2,032
TSR (%)	13.2%
Valuation NPV	Data
Beta	1.00
Cost of Equity (%)	10.0%
Cost of Debt (net) (%)	2.8%
Risk Free Rate (%)	4.0%
Terminal Growth (%)	0.0%

Ramelius Resources Ltd. is a mid-tier gold producer based in Western Australia. Ramelius has two production hubs at Mt Magnet and Edna May.

8.6%

WACC (%)

0.0

Mar15

Mar17

Ramelius Resources

Price to earnings (x) - NTM 120 100 80 60 40 20 0 Mar15 Mar17 Mar19 Mar21 Mar23 Ramelius Resources Source: FactSet Dividend Yield (%) - NTM 4.0 3.5 3.0 2.5 2.0 1.5 1.0 0.5

Mar19

Mar21

Mar23

Source: FactSet

Financial Year End: 30 June					
Investment Summary (AUD)	FY22A	FY23A	FY24E	FY25E	FY26E
EPS (Reported) (cps)	1.5	6.8	19.9	18.5	19.3
EPS (Underlying) (cps)	1.5	6.8	19.9	18.5	19.3
EPS (Underlying) Growth (%)	(90.6%)	362.3%	191.3%	(6.7%)	4.4%
PE (Underlying) (x)	59.0	18.5	10.5	11.3	10.8
EV / EBIT (x)	80.8	22.0	6.8	7.0	6.8
EV / EBITDA (x)	9.8	7.9	4.4	4.6	5.0
DPS (cps) (AUD)	1.0	2.0	3.0	3.0	6.0
Dividend Yield (%)	1.1%	1.6%	1.4%	1.4%	2.9%
Franking (%)	100%	100%	100%	100%	100%
Payout Ratio (%)	67.8%	29.3%	15.1%	16.2%	31.0%
Free Cash Flow Yield (%)	(4.6%)	12.4%	13.7%	11.3%	12.2%
Profit and Loss (AUD) (m)	FY22A	FY23A	FY24E	FY25E	FY26E
Sales	604	631	855	867	756
Sales Growth (%)	(4.8%)	4.5%	35.5%	1.4%	(12.9%)
Other Operating Income	31	2	2	2	2
EBITDA	<b>208</b> 34.4%	<b>256</b> 40.6%	<b>459</b> 53.7%	<b>440</b> 50.7%	<b>410</b> 54.3%
EBITDA Margin (%) Depreciation & Amortisation	34.4% (182)	40.6%	(159)	(148)	(111)
EBIT	(182) <b>25.2</b>	(104) 92.2	(159) <b>299.9</b>	(148) <b>292.0</b>	(111) <b>299.0</b>
EBIT Margin (%)	4.2%	14.6%	35.1%	33.7%	39.6%
Net Interest	(3)	(2)	3	10	16
Pretax Profit	23	90	303	302	315
Тах	(10)	(29)	(91)	(91)	(95)
Tax Rate (%)	(44.9%)	(31.8%)	(30.0%)	(30.0%)	(30.0%)
NPAT Underlying	73	75	212	212	221
Significant Items	(61)	(14)	0	0	0
NPAT Reported	12	62	212	212	221
Cashflow (AUD) (m)	FY22A	FY23A	FY24E	FY25E	FY26E
EBIT	25	92	300	292	299
Payments to Suppliers	(395)	(379)	(396)	(428)	(345)
Receipts from Customers	604	631	855	867	756
Tax Paid	(51)	6	(29)	(91)	(91)
Net Interest	1	3	7	14	20
Change in Working Capital	0	0	(42)	4	7
Depreciation & Amortisation	0	0	0	0	0
Other	0	0	0	0	0
Operating Cashflow Capex	<b>159</b> (118)	<b>261</b> (168)	<b>395</b> (68)	<b>367</b> (76)	<b>348</b> (35)
Acquisitions and Investments	(113)	53	(08)	(70)	(21)
Disposal of Fixed Assets/Investments	30	(4)	(21)	(21)	(21)
Other	(6)	(4)	0	0	ů 0
Investing Cashflow	(193)	(121)	(89)	(97)	(56)
Free Cashflow	(33)	141	306	270	291
Equity Raised / Bought Back	0	0	0	0	0
Dividends Paid	(20)	(7)	(21)	(34)	(57)
Change in Debt	(20)	(7)	(21)	(34)	(57)
Other	(7)	(23)	17	30	53
Financing Cashflow	(47)	(37)	(25)	(38)	(61)
Exchange Rate Effect	0	0	0	0	0
Net Change in Cash	(81)	103	281	231	230
Balance Sheet (AUD) (m)	FY22A	FY23A	FY24E	FY25E	FY26E
Cash	148	251	532	763	993
Accounts Receivable	7	3	4	4	3
Inventory	134	137	186	188	164
Other Current Assets	4	11	11	11	11
	588	686	616	565	510
Total Assets	952	<b>1,172</b>	1,432	1,616	1,766
Accounts Payable Long Term Debt	82 0	70 0	77 0	84 0	67 0
Total Liabilities	227	<b>224</b>	<b>293</b>	<b>300</b>	287
Ratios	FY22A	FY23A	FY24E	FY25E	FY26E 15.9%
ROE (%)	10.8%	9.1%	20.5%	17.3%	13.9%

#### Key risks

- The gold price is volatile and driven as much by geopolitical events as fundamental supply and demand. As such, the price of gold is relatively difficult to forecast, and the actual price may differ substantially from our forecasts.
- A number of Ramelius' resources are not yet producing and there is a risk that Ramelius is unable to bring the operations in to production. The projects may cost more than expected to build and may not operate as expected.
- Ramelius Resources is acquisitive, and this brings risks that future acquisitions may not be as value creating as past acquisitions. The company has shown that it is able to make value-enhancing acquisitions, but all acquisitions come with due diligence risk.
- Costs are elevated in the mining industry in WA. This is factored into company guidance and our forecasts, but costs may remain higher for longer than expected.

#### **Core drivers and catalyst**

- If the gold price remains close to A\$3,000/oz then Ramelius is likely to make record margins in FY24. The previous record was in 4Q20 when the gold price was A\$2,223/oz and AISC was \$1,049/oz for a margin of A\$1,174/oz.
- Increased high grade ore from the Penny and Cue operations has increased production and lowered the company's AISC
- Ramelius has made a number of astute acquisitions in the past five years and we expect the company to remain acquisitive. The company has openly stated that it would like to add another processing hub to the portfolio.

# **Rating Classification**

Buy	Expected to outperform the overall market
Hold	Expected to perform in line with the overall market
Sell	Expected to underperform the overall market
Not Rated	Shaw has issued a factual note on the company but does not have a recommendation

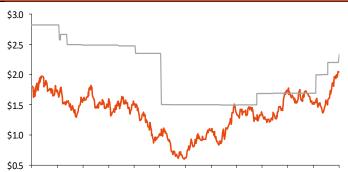
# **Risk Rating**

High	Higher risk than the overall market – investors should be aware this stock may be speculative
Medium	Risk broadly in line with the overall market
Low	Lower risk than the overall market

**RISK STATEMENT:** Where a company is designated as 'High' risk, this means that the analyst has determined that the risk profile for this company is significantly higher than for the market as a whole, and so may not suit all investors. Clients should make an assessment as to whether this stock and its potential price volatility is compatible with their financial objectives. Clients should discuss this stock with their Shaw adviser before making any investment decision.

Distribution of Investment Ratings				
Rating	Count	Recommendation Universe		
Buy Hold	65	90%		
Hold	6	8%		
Sell	1	1%		

	History	of Investment	Rating and 1	Farget P	rice - Ramelius Re
Date	Closing Price (\$) Targ	et Price (\$)	Rating	\$3.0	
22-Apr-24	2.04	2.33	Buy	\$2.5 -	h
12-Mar-24	1.57	2.20	Buy	\$2.0 -	
20-Feb-24	1.44	2.00	Buy	M	han an a
30-Jan-24	1.58	2.00	Buy	\$1.5 -	" Market Market
28-Aug-23	1.25	1.69	Buy	\$1.0 -	<b>\</b>
3-Jul-23	1.25	1.69	Buy	\$0.5	
27-Apr-23	1.34	1.50	Buy		07/21 10/21 01/22 04/22 07
21-Feb-23	0.87	1.50	Buy		Ramelius Resources
29-Aug-22	0.86	1.50	Buy		
28-Jul-22	1.10	1.50	Buy	Buy	
27-Apr-22	1.47	2.35	Buy		
23-Feb-22	1.49	2.47	Buy		
18-Oct-21	1.59	2.49	Buy		
26-Aug-21	1.53	2.49	Buy		
2-Aug-21	1.78	2.66	Buy		
29-Jul-21	1.65	2.57	Buy		



sources

04/21 07/21 10/21 01/22 04/22 07/22 10/22 01/23 04/23 07/23 10/23 01/24 04/24



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Sydney   Head Office	Melbourne	Brisbane	Adelaide	Canberra	Perth	Noosa
Level 7, Chifley Tower	Level 36	Level 28	Level 25	Level 9	Level 20	Suite 11a Q Place
2 Chifley Square	120 Collins Street	111 Eagle Street	91 King William Street	5 Constitution Avenue	108 St Georges Terrace	2 Quamby Place
Sydney NSW 2000	Melbourne VIC 3000	Brisbane QLD 4000	Adelaide SA 5000	Canberra ACT 2601	Perth WA 6000	Noosa Heads QLD 4567
Telephone: +61 2 9238 1238	Telephone: +61 3 9268 1000	Telephone: +61 7 3036 2500	Telephone: +61 8 7109 6000	Telephone: +61 2 6113 5300	Telephone: +61 8 9263 5200	Telephone: +61 7 3036 2570
Toll Free: 1800 636 625	Toll Free: 1800 150 009	Toll Free: 1800 463 972	Toll Free: 1800 636 625	Toll Free: 1800 636 625	Toll Free: 1800 198 003	Toll Free: 1800 271 201

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